

Auto Physical Damage

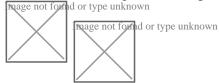
Mitchell Canadian Collision Summary: Q3 2017

November 22, 2017 3 MIN READ

Canadian Appraisal Severity

Average Appraisal Values Severity Overall

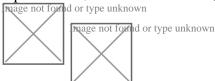
The average gross initial appraisal value, calculated by combining data from all first and third party repairable vehicle appraisals uploaded through Mitchell Canadian systems in Q3 2017, was \$4,003 - a \$178 decrease from Q3 2016. Factoring for development yields an anticipated increase to \$4,042.



Click image to enlarge chart

Collision Losses

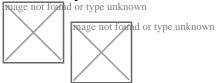
The average initial gross collision appraisal value uploaded through Mitchell Canadian systems in Q3 2017 was \$3,931, a \$97 increase from Q3 2016. Factoring for development yields an anticipated increase to \$3,972, which represents a \$138 increase from Q3 2016.



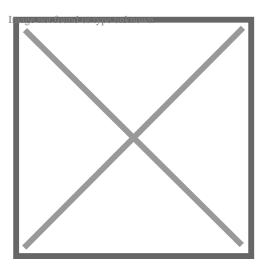
Click image to enlarge chart

Canadian Average Appraisal Make-Up

This chart compares the average appraisal make up as a percentage of dollars. These data points reflect an increase in parts and decrease in labor when comparing Q3 2017 results to the same period last year.



Click image to enlarge chart



Canada Segment

All dollar-figures appearing in this section are in CDN\$. This data is the product of upload activity from body shops, independent appraisers, and insurance personnel, more accurately depicting insurance-paid loss activity, rather than consumer direct or retail market pricing.

Comprehensive Losses

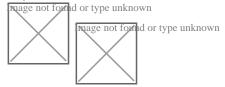
In Q3 2017, the average initial gross Canadian appraisal value for comprehensive coverage estimates processed through our servers was \$4,380, which represents a decrease of \$575 compared to Q3 2016. Factoring for development, the anticipated final average appraisal value will be \$4,410.



Click image to enlarge chart

Third-Party Property Damage

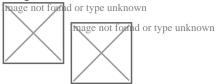
In Q3 2017, our Canadian industry initial average gross third-party property damage appraisal was \$4,736, which represents an increase of \$1,382 from Q3 2016. Factoring for development, we anticipate a final value of \$4,743.



Click image to enlarge chart

Canadian Supplements

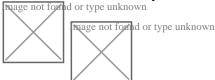
In Q3 2017, 45.97% of all original estimates prepared by Mitchell-equipped Canadian estimators were supplemented one or more times. In this same period, the pure supplement frequency (supplements to estimates) was 66.21%. The average combined supplement variance for this quarter was \$933.64, \$72.43 lower compared to Q3 2016.



Click image to enlarge chart

Canadian Adjustments

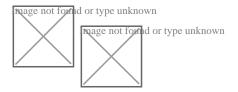
In Q3 2017, the average frequency of betterment taken on estimates decreased by 33%, while the dollar amount of that betterment increased by 22%. Appearance allowances were also down, and the dollar amount of those allowances decreased by 10% when compared to Q3 2016.



Click image to enlarge chart

Canadian Labour Analysis

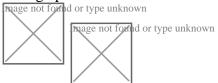
This data reflects the percentage of labor dollars utilized in the creation of Mitchell appraisals by Canadian estimators.



Click image to enlarge chart

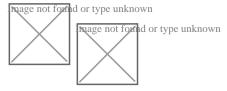
Canadian Paint and Materials

For Q3 2017, Paint and Materials made up 8.15% of our average appraisal value. Represented differently, the average paint and materials rate was \$36.58 per hour.



Click image to enlarge chart

Canadian Number of Parts by Part Type



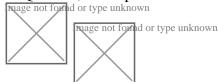
Click image to enlarge chart

Canadian Parts Utilization

All data reflects the percentage of part-type dollars utilized in the construction of Mitchell appraisals by Canadian estimators.

Original Equipment Manufacturer (OEM) Parts Use in Dollars

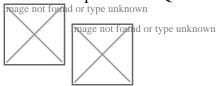
In Q3 2017, OEM parts use decreased slightly compared to Q3 2016.



Click image to enlarge chart

Aftermarket Parts Use in Dollars

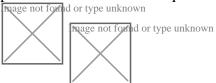
Aftermarket parts use in Q3 2017 decreased slightly compared to the same period last year, coming in at 14.4%.



Click image to enlarge chart

Remanufactured Parts Use in Dollars

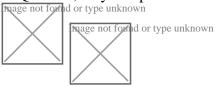
Remanufactured parts use in Canada dropped to 0.97% for Q3 2017, which represents the lowest percentage of part dollars in the charted quarters.



Click image to enlarge chart

Recycled Parts Use in Dollars

In Q3 2017, recycled parts use in Canada increased compared to Q3 2016 results.



Click image to enlarge chart



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